

# KILOWATT

The newsletter  
for members of  
Clay Electric  
Cooperative, Inc.

SEPTEMBER 2013



**100th  
member  
installs  
solar**

Solar installation technicians Anthony Moran, on ladder, Channing Radford, left, and John Biscotti, right, hoist a photovoltaic panel onto the home of David and Judy Phelps of Middleburg. The men work for SunWorks Solar in Jacksonville. See story on page 5.

*Photo by Randy Atkins*

**Annual vehicle &  
equipment auction  
coming soon**



See story for  
more information  
on page 4.

Co-op loses  
longtime  
trustee...page 2

Enter our eBill  
contest...page 2

Join our  
political action  
committee...  
page 4

Trading Post  
ads...pages 6-8



**Clay Electric Cooperative, Inc.**

A Touchstone Energy® Cooperative 

## Trustee Floyd Gnann passes away

Floyd Gnann, a member of Clay Electric Co-op's board of trustees since 1971, passed away on Sunday, August 18.

A lifelong resident of Middleburg, Mr. Gnann, 84, represented Clay Electric members in District 6, which encompasses a large portion of northern Clay County.

During his 42 years on Clay Electric's board of trustees, Gnann served as president, vice president, secretary and treasurer. He also served as a director on the board of the Florida Electric Cooperatives Association for 14 years (1976 - 1990). Gnann served on Seminole Electric Co-op's board of directors for 25 years. Seminole is Clay's wholesale power supplier. He served as president of Seminole's board in 1991, '92 and '93.

Gnann served as Clay County tax assessor and as administrator of the Clay County Zoning Commission for 10 years. He was a member of the Middleburg Civic Association and twice served as its chairman. Gnann served in the Florida National Guard from 1951 to 1957.

Survivors include his wife, Edna; four children; seven grandchildren; and four great-grandchildren.

"Our thoughts and prayers are with the Gnann family," said Ricky Davis, Clay Electric's general manager/CEO. "Floyd dedicated more than 40 years to serving Clay Electric members, both in his own district and across our service area. We will miss his spirit and his leadership."

At the Aug. 22 meeting of the Board of Trustees, Kelley Smith was named treasurer in Mr. Gnann's place. The Board also decided to leave Mr. Gnann's seat vacant for the remainder of the term, which expires next year.



Gnann

# KILOWATT

SEPTEMBER 2013

VOLUME 44 NUMBER 5

KILOWATT is published six times a year (in January, March, May, July, September and November) by Clay Electric Cooperative, Inc., Highway 100 West, Keystone Heights, Florida, 32656 as an informational and educational service to its member-owners. SUBSCRIPTION RATE: \$1 a year, to Clay Electric members. Periodicals class postage paid at Keystone Heights, Fla. and at additional mailing offices. USPS 783-900; ISSN 1087-4747.

### BOARD OF TRUSTEES

Meets September 26 & October 22 in  
Keystone Heights at 12:30 p.m.

Susan Reeves - President  
Hawthorne - District 3  
Carl Malphurs - Vice President  
Alachua - District 4  
Angus Hastings - Secretary  
Fort McCoy - District 9  
Kelley Smith - Treasurer  
Palatka - District 2  
Carl Hagglund - Trustee  
Keystone Heights - District 1  
Dewitt Hersey - Trustee  
Starke - District 5  
Vacant - Trustee - District 6  
John Henry Whitehead - Trustee  
Lake Butler - District 7  
Jo Ann R. Smith - Trustee  
Micanopy - District 8

Ricky Davis - General Manager & CEO  
Henry Barrow - Director  
Member & Public Relations  
Herman Dyal - Director  
Engineering  
Chip Gray - Director  
Human Resources, Safety and Training  
Mark Maxwell - Director  
Finance & Administrative Services  
Bruce McHollan - Director  
Information & Communication Technology  
Howard Mott - Director  
Operations  
Cheryl Rogers - Director  
Internal Audit

### DISTRICT MANAGERS

Derick Thomas - Gainesville & Lake City  
Dale Furlong - Keystone Heights  
Andy Chaff - Orange Park  
Jim Beeler - Palatka & Salt Springs

### COMMUNICATIONS DIVISION

Wayne T. Mattox - Manager of  
Communications

Kathy Richardson - Editor  
KRichardson@clayelectric.com

### PUBLISHING, EDITORIAL AND ADVERTISING OFFICES

CLAY ELECTRIC COOPERATIVE, INC.  
P.O. Box 308, Keystone Heights, FL 32656  
Telephone (352) 473-8000  
POSTMASTER: In using Form 3579, please give  
key letter and mail to KILLOWATT, P. O. Box 308,  
Keystone Heights, FL 32656

## NEWS IN BRIEF...

### Sign up for eBill, enter to win \$100 bill credit

Did you know you can receive your Clay Electric bill statement by email?

If you sign up for eBill between now and the end of October (or are already receiving your statements by email), you will be entered in a drawing to win a \$100 bill credit.

If you're among the many people who simply glance at the amount due and then throw away the bill statements, inserts and envelope, eBill might be for you.

Your bill statement will come as an attachment to the email, and there's a link to view the monthly Power Line bill insert.

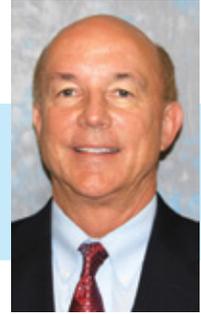
The benefits:

- Receive bill sooner than you would through the mail: about three days earlier
- Eliminate clutter, save paper and the expense of postage
- View your bill anywhere you receive email: on your computer, tablet or smartphone

To sign up: visit [clayelectric.com](http://clayelectric.com) and sign into your account. From there, all you have to do is click on Electronic Billing and check the box for "yes." You can also contact your district office at the number printed on your bill statement.

# The General Manager's Report

**Ricky Davis**



## Reminder: We're implementing a small rate increase next month

In the July Kilowatt, I announced that we would be implementing a small increase in our residential electricity rates beginning in October. We will also be implementing a \$3 increase in our customer charge.

Our residential members use, on average, 1,171 kilowatt hours (kWh) of electricity per month, and these members will see a 3.5 percent increase in their bill beginning on October 4.

Why are we implementing a small rate increase and raising our customer charge by \$3?

Our power sales have been on a downward slide that has caused our revenue to also decline. Reasons include a sluggish economy and membership growth that has "flatlined" the past few years.

Other negative conditions that have hurt our power sales include persistent unemployment, lagging job growth and a high rate of home foreclosures in our 14-county service area. I might add that many other utilities are experiencing these same negative conditions, and are raising their rates in response.

The 3.5 percent increase includes the slightly higher energy charge (from \$0.0748 per kWh to \$0.0763 per kWh) and a \$3 increase in the customer charge.

Our customer charge, currently at \$14, will go to \$17. A customer charge is common among electric utilities and it helps us recover the fixed costs of the equipment, poles, wire and transformers necessary to get power to your account. The cost of these items has gone up

considerably in recent years.

Although we have been offering some of the lowest electric rates in the state the past few years, we must address the changing economic and financial conditions facing us. We don't know which direction power consumption will go in the near term. If the economy improves, our power sales may begin climbing. If the economy continues to stumble, kilowatt hour sales may continue to slide.

After a thorough analysis of our situation, and talking with my staff and the board of trustees, I have set a course of action that I believe will enable us to continue to provide competitively priced power for our members.

Here's what we plan to do:

- 1) As I mentioned, we will implement a rate increase beginning on October 4.
- 2) To decrease our expenses, I have authorized the layoff of a contract painting crew assigned to painting padmounted transformers and a contract crew handling ground-line pole treating. We're also evaluating our Vegetation Management program for possible savings.
- We will also do a top-to-bottom review of our construction and maintenance programs to ensure proper focus.
- 3) Our 2014 budget will be "bare bones." We're entering our budget and planning time of year, and all our major expense proposals will be closely scrutinized.
- 4) A five-year building program that addressed a need to replace

our aging buildings has been put on hold.

Many of you know we opened a new district office in Lake City and our Orange Park district office was renovated to bring it up to code. Plans to build a new central office facility and two new district offices have been put on hold. These types of capital expenditures don't affect our expenses all that much because the money is borrowed and paid back over a long period, but I think it's wise to put these projects on hold.

5) We will continue to evaluate how our resources are used to maximize effectiveness and productivity, but I can assure you we're doing more work today with fewer employees than we had 25 years ago.

The changes and actions I have outlined are in response to a difficult set of circumstances we face. I believe these actions will help preserve the cooperative's financial condition and enable us to avoid reducing the level of service we provide.

I want to address comments made by a few of our members who believe we asked them to cut back, and then hit them with a rate hike because of declining power sales.

The fact is, for years we have encouraged our members to be energy-efficient so they receive the most benefit from the money they spend on power.

Our members' energy efficiency efforts have very little to do with our current situation.

*Continued on page 6*

# Members: Let your voice be heard, join our political action committee

If you vote, then you're concerned about who represents you in government. You also know the folks we elect to public office make decisions that can affect our daily lives.

How much we pay for essential commodities is affected by actions taken by our elected officials. It's likely you would support candidates who choose to help Clay Electric's efforts to provide reliable and affordable electricity.

Groups of citizens learned years ago that their collective voices were often heard by lawmakers above the voice of single citizens. Political action committees were formed to provide groups with the ability to raise funds and help elect lawmakers who were willing to listen to their concerns.

Clay Electric is offering its residential members an opportunity to join a political action committee called Co-op Owners for Political Action (COPA). COPA membership is made up entirely of members of electric cooperatives across America. By joining, you become part of a strong grassroots network of citizens concerned about the long-term success of electric cooperatives. Maintaining our



presence in the political process is instrumental to the future of electric cooperatives and the communities they serve.

A regular annual membership in COPA is only \$25. The cost of memberships can be broken down into small monthly payments and added to your electric bill statements. For a \$25 membership, that's \$2.08 per month. COPA also offers a Century Club membership (\$100 per year/\$8.33 per month) or a President's Club membership for \$500 (\$41.66 per month).

To participate, contact Edwina Painter in the Member & Public Relations Department at 800-771-2325 x8309.

We hope you will consider joining this program. The most important benefit you receive is a voice in helping elect state and federal officials who will support your cooperative and your community. In addition, you will receive quarterly issues

of the ACRE Co-op Owners for Political Action Report.

With important Congressional elections coming up in 2014, the need for a strong COPA program is even more apparent. Together, we will continue to fight for a viable environment for electric cooperatives and the quality of life of the people and communities cooperatives serve.

Some additional information about COPA:

## **Are contributions to COPA tax-deductible?**

No. The Internal Revenue Service (IRS) has ruled that all political contributions, such as those to the ACRE COPA program, are not tax-deductible.

## **Where does my contribution go?**

With the exception of a small federal tax payment of less than 1 percent, all contributions to ACRE COPA go directly to the candidates' campaigns. In addition, about half of your contribution may be refunded to the Florida electric cooperative PAC to support state office candidates.

All contributions to ACRE are strictly voluntary and will be used for political purposes. Contribution guidelines are suggestions only. You may refuse to contribute without reprisal.

## **Co-op vehicle online auction will be held in November**

Clay Electric will offer its annual vehicle and equipment auction as an online event during the first two weeks of November.

Members can obtain information about the co-op's auction items by visiting Clay Electric's website, [www.clayelectric.com](http://www.clayelectric.com), in October. There will be additional information and a link to the auctioneer's website.

Photos and information on each vehicle and other auction items will be posted on the auctioneer website. The inspection day for the vehicles and equipment will be held at Clay Electric in Keystone Heights. The date for the inspection will also be announced on [clayelectric.com](http://clayelectric.com).

Successful bidders must pick up their vehicles

and equipment items within one week of the auction closing. At that time, all items that have not been picked up will be disposed of by Clay Electric.

Here's a list of the vehicles and equipment that will be auctioned:

- Three 45' digger/derricks: one on an International chassis and two on a GMC Top Kick chassis
- Two 55' material handling buckets on an International chassis;
- Five F550 Ford cab/chassis
- One F450 Ford w/utility body
- One c3500 Chevy w/utility body
- One Chevy Colorado 4x4 extended cab
- One Chevy ½-ton express window van
- One Chevy 1-ton express window van
- One Chevy Malibu
- Two 38' serviceman buckets



## Solar gains popularity among members as price drops

This year, members David and Judy Phelps of Middleburg were the cooperative's 100th account to install a photovoltaic system.

Clay Electric first began seeing the installation of solar energy or photovoltaic (PV) systems in 2007. Since then, more and more members have purchased PV systems to supplement the electricity they receive from Clay Electric's distribution system.

Since the Phelpses added their PV system to their home, 16 other PV systems have been installed, as interest in PV systems continues to grow.

Sherman Phillips, the co-op's manager of Energy Services, says he handles several calls a week from members seeking information about PV systems for their homes or businesses. Phillips says the price of PV systems has been steadily declining. Today, a 5 kilowatt (kW) system can be installed for an initial investment of about \$17,500. The federal government offers a 30 percent tax credit, which drops the out-of-pocket expenses to \$12,250.

For the Phelpses, the decision to install a PV system came down to a desire to lower their electric bill. David said the couple had been considering going solar for some time, but when they saw an informational booth for SunWorks Solar Systems at a home and patio show, they decided the time was right.

David worked with the company and on his own to calculate the number of panels that would be needed to cover as much of the household's electric consumption as possible. The Phelpses' home has an 8 kW system. (PV systems are rated in watts. For example, a 5,000-watt (5 kW) PV system can provide 5 kilowatts of electricity per hour under optimum conditions. A 5kW system generates 25 kWh (5 kW x 5 hours per day) of electricity daily under optimum generation conditions.)

David said he is fairly pleased with his PV system. He said it's still a learning experience at this point because the system has been in place for less



Technicians with SunWorks Solar install PV panels on the Phelps home in Middleburg. Above, the home is shown with its PV system being installed on the roof.

than a year. By his calculations, it has reduced their monthly bills by about 65 percent.

Even before moving ahead with the PV system, the Phelpses had been making efforts to make their home more energy-efficient and to reduce their consumption. David said they have addressed air leaks with caulking and added insulation where it was needed. They also added a window film to help with heat gain and loss. They replaced all the lights in their home with LEDs. In addition, new appliances that were needed are also more energy-efficient.

David said he would encourage those who are interested in purchasing a PV system for their homes to do their homework. He said it's important to know how many kilowatt hours your household is using per month. He said there are ways to use less energy or become more efficient in the way the electricity is being used that can be addressed prior to or instead of going with a PV system. He said another option is to go with a solar water heating system at first to make a foray into photovoltaics without the expense or large commitment of a whole house system.

"You can grow into a larger system," he said. David also noted that having the PV system has made him much more energy conscious.

"It's been a learning experience, and it makes you much more aware of how much electricity you consume," he said.

## General Manager's Report

Continued from page 3

I believe we should continue to encourage our members to use electricity wisely, because it helps them lower their electric bills every month.

For the past few years, we've been able to offer our members some of the lowest rates in the state. Even with the rate increase in October, we will still offer the lowest rate among the state's 15 electric co-ops, many municipal utilities and most investor-owned utilities.

It's difficult to announce a rate increase, but we believe our members want us to take steps to ensure that their cooperative remains financially healthy. We always appreciate the opportunity to serve you.

## The Trading Post

Submit your Trading Post ad by sending a post card to Clay Electric, PO Box 308, Keystone Heights, FL 32656. For more Trading Post ads, visit the Clay Electric web site at clay-electric.com

**FULL SIZE** sofa, Mfr by Flexsteel, solid fern green sofa w/etched fern pattern to material, exc. quality & cond., located in Grandin area, \$400. 386-972-6538 Durscher

**POOL TABLE**, 8' American Heritage table w/cover, cues, balls, rack & more, Exc cond. first \$900 gets it; Tool box, 66" tall Craftsman Industrial Box on heavy castors, w/tools or w/o; Sta Rite 1 hp water pump, used 3 years, \$150. Call before 6 p.m. 386-649-5278 Olson

**BOSTON WHALER** sport boat 11'4" on galvanized trailer, super buy for both, hurry, first offer gets the prize! \$700 cash. 352-475-5065 Anderson

**CHAINSAW**, Stihl, Model MS390, w/24" bar, new chain, \$225; Craftsman 8" table saw, \$50; MH axle w/springs, \$20; Johnson outboard motor, 25 HP, electric start, 1999 model, w/tiller-type steering, \$1,000. 386-462-5304 Lower

**2008 HONDA** 750 Shadow Aero Motorcycle, mint cond., Cobra pipes, Memphis shade windshield, special graphics, 1800 miles, cranberry & cream color, \$6,500 firm. Leave message. 904-284-3267 Doan

**ROOSTERS** \$8 each, hens \$15 each, good layers, lay brown eggs. 904-600-8017 Carr

**1967 MASSEY** Ferguson 135 model 38 HP, runs great, asking \$3500. 352-226-0298 Breeden

**2007 GULF STREAM** Supreme Conquest travel trailer, 30' w/2 slide outs, asking \$13,000. 904-239-0975 Thurne

**JAZZY SCOOTER**, used very little, \$450. 904-505-9367 Herndon

**2010 FLEETWOOD** 38P Pace Arrow, 3 slides, gas 8.1 G.M. workhorse chassis, all leather, cherry wood, sleeps 6, under 10,000 miles, many

extras, must see to appreciate, asking \$102,000. 904-742-9546 Yocum  
**NEW GENERATOR**, never used, portable, Coleman, 5.5 Tecumseh ohv engine, low oil sensor, 3 gal fuel tank, \$185. 904-612-8198 Poulus

**73 CAMARO** front bumper, perfect cond, \$100 obo; 72 Demon front & rear bumpers, good cond., \$125 for both. 904-504-5332 Barnes

**EDELBROCK MANIFOLD** w/Holley carb. for 429-460 Ford engine, \$250; 2 tires 275-60x15 w/wheels, like new, \$150. 386-684-9309 Fabian

**UTILITY TRAILER**: 5x8 open w/sides & ramp, single axle, good cond, good tires, \$600. Melrose. 904-735-1330 Joe

**FORD MOTOR** V-6 3.0 in 95 Aerostar motor \$450; whole van drives \$800; Swisher 60" trail mower 14.5 HP electric start, tow w/ATV, \$950; 1985 Ford Dually Crew Cab, 500 miles on 6.9 motor & many new parts, new tires, \$3,500. 386-755-3465 DelBene

**3-CUSHION COUCH**, \$175; 2-drawer file cabinet, \$15; 3-in-1 baby carriage, \$40; Insta-bed Queen, \$40; Lexmark 3-in-1 fax w/phone, \$40; Queen mattress, \$175. 386-649-5320 Cowles

**CHERRY ROLL TOP** desk, paid \$800, will take \$500 obo; HP computer, printer included, \$400; Fish tank + accessories, \$25; Steel sink, white enamel w/stand, \$75. 352-473-1001 Teschendorf  
**DINING ROOM** table & 4 chairs, solid wood, 48" w/built-in 12" leaf, makes it 60", Good cond., \$250 obo. 386-546-9637 Barry

**16 ACRES** Ocala, great location next to horse farms, \$168,000 may finance; St. Cloud, 1 acre fronting Hwy 192 close to Melbourne Beach & Orlando, \$57,000; 5 acres Prairie South, beautiful oak trees, close to Gainesville, \$85,000. 352-373-1196 Schmitt

**1953 FORD** pickup, 302 C6 automatic, Independent front suspension, power rack & pinion steering, new wiring harness, very solid truck, needs some body work & paint to make it nice, \$10,000 obo. 904-703-4211 Murray  
**2005 ANDERSON** trailer, gooseneck, 36' dual tandem 2-5/16 ball, wet axle

bearings, electric brakes, good deck has 6' ramps for loading equipment, will haul 20,000 lbs, pulls excellent, nearly new 10 ply tires, \$6500. 386-328-0516 or 863-559-5318 Finley  
**DODGE** 3/4 ton Van, 92 or 94 white, all great wheels & rims, 318 motor run when parked, will start if someone takes the time, automatic trans not working right, for whole or for parts. 386-418-1276 Case

**8' POOL** table w/accessories, plus dartboard cabinet & cue rack, used twice, \$600. 904-579-4287 Allen  
**FORD FOCUS** 2008, royal blue, 2 door coupe, pristine cond., 90K road miles, health reasons cause sale, great fuel mileage 35-40mph, \$8898. 386-467-9714 Shiffler

**NEW PORTABLE** "Brake Buddy" for towed vehicle w/remote control & 8,000# Demco Excali-bar Tow Bar, \$1,500 both, never used. 352-577-4149 Morgan

**1986 OLDS CUTLASS** Salon, cream-color, tan landau roof, exc. cond, 151k miles, \$3,500. 904-276-2508 Finch

**4 CEMETERY LOTS** in Masonic Garden section of Jacksonville Memorial Gardens, Lots are 1, 2, 3 & 4, located in section 263-B. \$1,500 per lot. 904-276-2185 Smith

**2004 DODGE CARAVAN**, 4 brand-new tires, new brakes all around, need head gaskets, radiator reservoir, good cond. inside & out, \$500 cash takes it. 352-495-9200 Blaylock

**CASIO KEYBOARD** piano, portable piano, cover, keyboard sound, bench, music, \$125 cash. 386-518-6575 Johnston

**PUPPIES**, miniature pinschers, 12 wks. almost free to a loving home. 386-325-9962 or 386-659-2570 McDaniel

**NEWLY REDONE** 3/2 DWMH, 1 acre, 2-car garage w/elect door, \$48,000; \$8,000 down balance at 6% or \$528/month for 8 yrs, financed by owner. 352-359-7252 Urrutia

**NICE SWHM** 16'x76', 3/2, free-standing 2-car carport, fenced lot on paved road. Close to McRae School in Clay County. \$47,500 352-665-8067 Hanks  
**1+ ACRE** lot, located in Big Tree Lake Estates. Keystone Heights. cleared, large oak trees, build your home or new mobile home, 5499 Robin Ct. off 214 & Grand Mesa, well & septic, \$22,000. 904-269-3461 Jones

**ENTERTAINMENT CENTER** oak finish, 56x52x21, 2 glass doors (23x33), sliding wood panel doors, large drawers & storage cabinet (24x16), exc. cond., \$150. 352-331-5444 Payant

**CTR400** Delimber, \$9,000; Land at Maxville Blvd in Maxville, 2 lots, well, septic tank, light pole, near library, community center & ballpark, \$75,000 both or \$40,000 ea. 904-571-8920 Harris  
**COLEMAN** Powermate Generator-used only about 6 hours, 5000 watts, Max 6250 Subaru PM0435001, \$375. Middleburg 904-282-8795 Watts

**TREADMILL**, Pro Form, Sears, like new, does all, cost \$700, asking \$200.

904-284-9466 Sikes

**CHERRY MIRROR**, large, 27"x48", \$150; 8 decorative pillows, \$10 ea.; Electric fruit & veggie saver, \$35; Decorative bird cage, \$35; New Atlanta Braves windbreaker, L, \$30. Serengeti sunglasses; 5"x7" brass frames, \$4; 8"x10" wood frames, \$5; Big bag paper-back books. 904-264-6708 Purinton  
**2 QUAKER PARAKEETS**, \$300. 5' bird cage on wheels, \$50. 904-291-1139 Bradley

**2/1 HOUSE**, move to your lot, Hardwood floors, heart of pine construction, large attic space, \$10,000 obo. Middleburg. 904-371-0858 Kemplin

**COUGAR GOLF CLUBS**, never used. 1 Spalding golf bag, 1 golf bag cart, 2 drivers (#1&3), 2 putters (1 slotline, 1 cougar), 6 clubs (#3, 4, 6, 7, 8, 9). 904-644-7035 Treadway

**PROPANE GAS** water heater, 40 gal, like new, cost \$550, asking \$200; Propane gas tank, 85 gal w/28.5 gal in tank, new paint, cost \$300, asking \$250. 386-462-5136 or 352-317-7585 Willis

**DW 5/2** on a deep, wide canal off St Johns River in Astor, Fla., double carport & patio, screened room, spa, also boathouse & dock. 352-978-3790 or 352-242-1324 Morgan

**HOUSE** in the TN mountains, 2/2 totally remodeled inside & out, on 1/2 acre half, paved driveway, close to everything, Chattanooga TN, Knoxville TN, Murphy NC, asking \$45,000. 904-610-9887 Cook

**2 CRYPTS**, Jacksonville Memory Garden, Orange Park, for caskets or urns, \$5000; Nifty 50 Chrysler Windsor, white, 3rd owner, Tagged with "Horseless Carriage," \$10,000; Antique 1920 Dining room set, buffet, dining table, 6 chairs, \$1500. 352-475-2728 Lane

**1995 NISSAN** 4X4 5 speed 4 cylinder 143,000 ac/heat, clean, good running, new mud grip tires, \$4500 obo; Walker Deer dog, 5 years old runs & jumps, \$250 obo. 904-364-6259 Williams  
**TRACTOR** 1954 Ford Major Diesel, needs fuel injection pump, \$800. 904-282-4024 Young

**FOUR 17"** 5 lug Aluminum Alloy Rims, like new, from 2010 Dodge Challenger, \$300 obo. 904-505-8103 Lavasseur  
**KEYSTONE CEMETERY** Lots 7/1, 4 adjoining lots in Keystone Memorial Gardens, \$600 each or all for \$2000. 352-235-4560 Parramore

**TRUCK TOPPER** gold color for long bed pick up, sliding side windows, good shape, asking \$100. 904-563-5032 Shay

**2 CEMETERY PLOTS** at Holly Hill Cemetery in Middleburg, only 2 double plots left in the Garden of Roses,

### TRADING POST GUIDELINES

Ad must include: Your account number, phone number, your name as it appears on your electric bill. Ads should be concisely written and should not exceed 25 words. All ads are subject to editing. Only one ad per member, per issue. Ads without phone numbers will not be printed.

Ads are printed on a first come, first serve basis.

\$3,200 both obo. 904-264-4839 Elliott  
**1998 CHEVY S-10**, brown, extended cab, V-6 manual transmission, new air conditioner, newly upholstered bucket seats, many new parts, have documentation, runs well, \$2,500. 386-497-4038 Brackman  
**2006 ATV Suzuki Vinson Quad Runner 4x4 500**, camouflaged, rear lounge seat w/storage, adult-owned & driven, all in exc cond. \$4,500; 2011 Nissan Maxima, 3.5 SV, has all options & in new cond., 19,000 miles. \$27,000. 386-325-7243 Hudson  
**1906 CROWN ORGAN**, foot-powered, parlor model w/mirrored top piece, 73 keys, 11 stops, antique 3-legged adjustable stool, can deliver, \$200. 904-252-6373 Burran  
**ENCLOSED TRAILER/car hauler**, 24'x8', heavy duty axles; rear ramp & side door. Like new cond. \$5,000. 269-352-4373 Hill  
**12 PLACE SETTINGS**, plus serving pieces, of Bellevue china dishes, \$250; also, misc. pieces Fenton glass-ware. 352-332-0960 Haddox  
**LEFT HAND BOW**, Bear Super Magnum 44, arrows & accessories, used once, \$100; 54 caliber Hawken muzzle loader, \$125, or trade for 410 shotgun. 352-481-7028 Courtney  
**3/2 HOUSE** on 1.5 acres near Seminole Electric, \$127,000. 386-916-9172 Carter  
**NEW SHOES**, pearl bracelets, jewelry storage purse, 99 ford expedition grill, Golds Gym workout machine, diabetic meters, Sony CD recovery discs, pet grooming handheld vac, Mercedes cylinder heads, jackets, costume jewelry. 352-454-3422 Schena  
**BENJAMIN SUPER STREAK .22** caliber (5.5)mm spring air rifle w/ scope. Steel rifled barrel. All instruction papers. Still in box. Paid \$274, sell for \$100; Velocity 1100 fps. 352-336-9345 or 352-284-5317 Dixon  
**2.5 ACRES**, 2/2 MH, horse stalls & chicken lot, outbuildings on corner lot & cross fenced, screened back porch w/deck, very clean, central heat & air. \$53,000; Ringneck pheasants, \$35 per pair; bobwhite quail, \$4 each. 386-659-2625 Bowman  
**2006 KEYSTONE/HORNET 25'** 5th wheel, tripod, slideout, new tires & awning, sleeps 5, stove, fridge, micro, TV, DVD, stereo, super clean. 352-299-0045 McCormick  
**1 ACRE LOTS**, Whispering Pines, Georgetown, ownership includes access to private 5-acre lakefront, rod/

reel & boat ramp, pool & more, \$6,000 each. 386-676-0674 Foray  
**4 GALLONS** house & fence paint, barn red, Behr Oil Latex Stain, easy clean-up, \$100. 904-272-4515 McConney  
**10+ ACRES w/ 2/2 + loft**, cedar & CBS home w/pool, 2 miles north of Orange Springs on CR21, new screen patio, 2 ponds, 3 wells, 5 outbuildings, all w/electric, 1 w/AC, 2-car garage, 1 RV shelter. \$225,000. 352-546-1320 Gambrell  
**2009 HARLEY DAVIDSON** custom sportster, loaded, low mileage, \$6,000; 4x8 trailer, \$125. 904-964-8545 Glisson  
**2006 TRIUMPH** Speedmaster 1,335 miles, D&D black cans, pearl white, \$7,800 firm. 361-318-6807 Burrows  
**SALE OR RENT**: NC mountains, Franklin on the Little Tennessee River, 2/2 sleeps 10, \$175/night or \$500/week, \$50 clean-up fee; for sale, furnished, \$112,000. 386-385-3425 or 407-340-7688 Lawson  
**2004 MOTORCYCLE**, Honda VTX 1300 C, 2nd owner, 35K miles, garage-kept & well-maintained, many extras. \$6,800 as is or \$5,000 stripped to stock. 904-238-3006 Hennig  
**RV, 2007 31'** Fleetwood Jamboree, 9,700 miles, 1 slide, exc cond, \$53,000. 904-318-6988 or 904-271-7143 Rohr  
**FABRIC**, dozens of yds, designer prints & solids, 3-5 yd cuts, \$2-4 per yd.; Entire collection of jewelry pieces & findings. 904-282-8492 Barrett  
**PROPANE GAS** heater, \$100; Antique dresser, 5 drawers, 47"x28" mirror, good for adults or girls, \$25; New stand ladder, 8', 6 steps, used a couple of times, no scratches, \$150; 2 walkers, \$15 each; Crutches, \$15. 386-329-5424 May  
**OCALA FOREST/SS 2/1 MH** on fenced, heavily treed double lot, 2 sheds, Just off SR40 & 314A, \$19,900 firm, no owner financing. 352-302-7004 Frach  
**CEMETERY LOTS**: Jacksonville Memory Gardens, Orange Park, lots 47D 1&2 Garden of the Apostles & one free vault w/purchase of both lots, current value \$2,100 each, best offer. 352-375-8516 Jenkins  
**CHILDREN'S WATER SKIS**, \$10; Volleyball

standards & net, \$30; 8th seat (beige) for Honda Odyssey, \$800; Clemson hooded sweatshirt, very large size, new, \$35; Country-style beige curtains, 2 pairs, 84"x84", \$40 each or \$75 both. 352-278-0552 Lawrence  
**COOKWARE**, new in box, stainless steel 18-pc set, asking \$50; Measuring tape, 50', Roe Precision Chrome, \$35; extension cord, heavy duty on holder, about 90', \$30. 904-269-5668 Foss  
**SPENCER, TN** - land for sale near Fall Creek Falls State Park in Van Buren County, 5 acres, \$25,000; 2 parcels available. 386-749-9971 or 386-747-0704 Moffett  
**DW W/ RV PORT** in 55+ community, 2003 Skyline, 1400 sf, 2/2 w/den, lg screened-in porch, shed w/loft, appl. & some furniture, Salt Springs, close to outdoor recreation activities, \$70,500. 352-685-1376 Schmidt  
**OLD TOWN CANOE**, 16' w/trailer & paddles, \$1,000. 904-282-4417 Gibson  
**DWMH**, 54' long 24' wide, 1 acre, back porch, fireplace. Good cond, fenced in. \$165,000. 904-529-1549 or 904-657-7938 Hayes  
**STANDARD GUITAR** w/soft carry case & extra strings, seldom used, \$100 firm; 1 cemetery lot at Peniel Cemetery up front, in Palatka, \$700. 386-326-6103 Schwab  
**KEYSTONE GOLF COURSE 3/2** by owner, back side of 15th. Green, no golf course fees or restrictions, 2400 total sq. ft. built in 2006, with pool. ex. large lot, 292 SE 46th Loop, \$198,500. 352-473-7140 Ronquille  
**2004 VOLVO S60**, Navy exterior/beige interior, leather seats, 1 owner, great cond., well-maintained, 179K miles, \$4500. call after 5 p.m. 352-316-2304 Crawford  
**2 TIMESHARES** for sale: Weeks 9 & 42, 2/2, Orange Lake Resort & Country Club, Kissimmee. 205-637-3061 Perdue  
**RUG SHAMPOO** machine, Bissell Powersteamer, perfect cond, \$95; Gorham silverplate complete service for 8 & extra pieces, silver chest needs repair, \$90. 352-473-4272 Kay  
**WATERFRONT**, Lake Kerr, Salt

Springs. 3/2, canal front. 1,350 sf, built 2009. See FSBO/23957374. \$172,000. 386-673-4700 Sorrell  
**BIRDS**: Lady Gouldian finches, male & female, just past first molt, all \$35; Also have 20 American Singer Canaries, all \$25 each. 352-625-3075 Driscoll  
**2 CEMETERY LOTS**, side by side, \$2,800, Jacksonville Memory Gardens. 2 lots side by side in Garden of Good Shepherd, \$1,500 each or \$2,800 for both. 904-264-1702 Liddell  
**55-GALLON** barrels, \$100. 2002 V-star low mile hard bags hwy light back rest hwy pegs. 352-546-2048 Storms  
**2006 POLARIS RANGER 4x4**, 67 hrs, almost mint cond. \$5,500 firm. 352-468-1182 Ramsden  
**2000 SF 3/2**, 3-car attached garage, 2-car carport, private boat ramp, boat dock 2 slip, power generator, on Sampson Lake, best offer over \$200,000. 904-964-5731 Holland  
**SINGER FEATHERWEIGHT** black sewing machine, model 221 w/ box, manual, sews great & in good cond., \$325. 386-755-3905 Kemp  
**'95 LINCOLN TOWNCAR**, executive series, very clean, 108,000 original miles, drives very well, \$2,800. 904-589-0668 Schumacher  
**BEAUTIFUL LAKEVIEW** lot on paved Bedford Lake Road, Keystone Hts, just under 1 acre, high & dry. Split rail fence along road, Zoned RA, Country atmosphere, close to town, \$14,000. 352-473-9071 or 352-235-2697 Thombleson  
**NEF SINGLE SHOT** .308 cal w/3x9 Bushnell scope, \$225; Stevens single shot 12 ga., \$100; Winchester Mod 72, .22 cal, tubular fed, \$150. 904-874-5671 Howard  
**85 HONDA ATV** 3 wheeler 250CC Big Red w/reverse, very clean, new plastics, new tires, needs battery, throttle, brake & choke cables, rare to find one in this great shape, \$700. Orange Park 904-477-2250 Rammon  
**2004 MODULAR HOME 3/2**, approx 1600 sq ft, appl. incl., concrete drive plus covered carport, in adult private comm., Satsuma w/ river access, must sell due to health, asking \$80,000 obo.

**SCRIPTURE**



Understanding is a fountain of life to those who have it, but folly brings punishment to fools.

Proverbs 16:22



## Recipe Corner

### Cinnamon Snackers



**Ingredients**

4 cups spoon size shredded wheat  
 1/2 cup melted butter or Chiffon margarine  
 1/3 cup sugar  
 1/2 tsp cinnamon  
 1/8 tsp salt

**Directions**

Turn spoon-size shredded wheat biscuits into shallow pan

and drizzle margarine over them, tossing to coat evenly. Bake in moderate oven (350) for 10 minutes. Combine sugar, cinnamon and salt and sprinkle over hot cereal. Serve warm or cold. Makes 4 cups. For variety, nutmeg or any other favorite spice may be substituted for the cinnamon.

*From the November 1969 Kilowatt*

256-233-8996 Powell

**LAKE CITY** 13.3 ac. zoned agricultural, high & dry, recently surveyed, free from wetlands, partially cleared, beautiful oaks, some pine, \$149,900, may trade for similar in Clay County. 904-629-4085 Bruno

**CUB CADET** mower 190cc, elect. start, 6 speed, self propel, swivel frt. wheels, charger & bagger, \$300 firm; Queen hide-a-bed, goes well with dark motif, \$300; serious callers please. 386-659-2656 Bogle

**1997 HI-LOW** 28', mint cond, \$4,000 obo. 386-916-7520 Provost

**ST. JOHNS RIVER** front condo 2/2, cov. boat slip w/lift, new appliances, exc. cond., \$134K. 561-441-1409 McWhorter

**1999 WINNEBAGO** Itasca Class C, 26', 79,000 miles, in good shape, sleeps 8, private queen bedroom, \$10,000 firm. 352-595-5869 Dudley

**5TH WHEEL** Travel Supreme RV, 33', immaculate, real wood cabinets, new tires, lots of storage, lg awning, bo/trade for bumper pull RV; 1996 Chevrolet Impala, black, corvette engine, vg cond, \$5,900 obo; Sorrel mini horse gelding, 4 yr, \$250; Baby peacocks (14), \$20 each. 352-317-2410 Miller

**BOYS TONKA** Razor 218 bike & training wheels, \$30; Baby Einstein activity jumper, \$50; Baby walker w/wheels, \$7; office chair, \$15; Boys "Superman" shoes, nib, size 2, \$8; New men's Dockers pants, 34x30, \$15; Boys school uniform shirts, \$2; shorts-pants, navy, khaki, size 10H, \$4; Baseball pants, s/m/l, \$3; New boys belts, \$1.50. 904-282-1057 Lossen

**OLYMPIC RESCUE** IT, fills in cracks up to 1/2" wide and locks down deck splinters, 5 gals, bought new in July, \$165, sell for \$120, Popular timberline color. 904-483-0916 Scheff

**MINIATURE HORSES**, some bred, \$300; Stallion, 31", Grulla proven, \$300; Miniature dachshunds available soon; German Shepherd pups reg., \$300. 352-546-1174 Murray

**2004 RED CHEVROLET** SSR, 41,402 miles, 327 engine, auto transmission, many extras, \$24,500. 904-449-3485 Goolsby

**HONDA 21" MOWER**, \$350; '95 Explorer Limited, \$2,900; '97 Explorer XLT, \$2,500; Daewoo 48" projection TV w/JVC VHS & DVD, \$200; Hoover hard floor cleaner, \$50; '01 Sport Trac 4x4, \$7,800; '99 USA 2-horse bumper-pull trailer w/ramp, \$4,800. 352-595-1998 White

**2002 FLSTF** Fatboy Softtail Harley Davidson Motorcycle, 22,000 + miles, performance & lots of chrome rework Feb 2012 (only 900 miles ago) Color H.D. Really Red MUST sell BAD health, \$8,900; Call AI, leave message. 386-328-3829 Harrison

**TWO BURIAL PLOTS** w/pre-installed vaults in Grace Memorial Gardens, Hudson, FL, \$3,000 obo. 386-418-3819 Mount

**NEW FIBERGLASS** p/u full bed cover, \$300; Superchip for Dodge 03/07 die-

sel p/u, \$350; Tailgate for 03-07 Dodge 3500, \$200; TRLP, equalizer assy NIB, \$350; TSC toolbox for p/u truck, \$100; 3-seat spa, \$850; Bowling bag on wheels, \$35; 2 trlr balls, \$5 ea.; cooler bag, \$5. 904-278-5091 Schull  
**DESK**, good cond, 66" long, 32" deep, glass top, 7 drawers, \$75. Classical music CDs, make offer. 352-473-3935 Smith

**OWN A PIECE** of The Land of Sky Blue Waters, Lake Superior lot in Upper Peninsula of MI, sandy beach, view freighters & Canadian coast, close to 2 casino resorts, Historic Sault Ste. Marie, Soo Locks, Canada/MI bridge, \$180,000. 386-454-5524 or 386-454-0376 Huck

**2000 AERO-LITE** Travel Trailer, 26', new refrigerator, new awning, microwave, power tongue jack. 352-473-4713 Williams

**417 51 CHEVY** rear bolts from rear, \$250; Holly Street manifold (dominator), \$80; 68-72 body parts - Briggs & Stratton 5 hp motor w/horizontal shaft, \$85; Leer aluminum camper top, \$75. 18-speed road bike, \$100; 30-gallon air tank, \$40. 352-481-5455 Bungert

**2003 LINCOLN** Aviator SUV, loaded, great cond., garage kept, all maintenance records, 130,000 miles, \$9,000. Middleburg 904-282-7925 Hansen

**SLIDE-IN CAMPER**, homemade, 8', vinyl siding, stove, sink, refrig, toilet, outside shower, \$2,000; Water softener, Culligan Mark 100, automatic water conditioner 9" model, \$300 obo. 386-418-4298 Gentes

**1975 D41** Martin Guitar, NM original case, guides for \$3800, will take best offer, may trade for older Les Paul, Statocaster, Telecaster, pics at www.playleadguitar.net 386-965-4085 Simpson

**NORTH CAROLINA** 11.558 acres secluded w/paved road access, partially wooded w/small stream, 10 mins. from Sparta, in Alleghany County just off Blue Ridge Parkway, great location to build, beautiful view, serious inquires only. 352-316-9826 Gainey

**RV 5th WHEEL** Hitchhiker, 1999, 34' 3 slideouts, 2 in living area 1 in bedroom, kept undercover when not in use, would be great for full time RVing, lake home, sleeps 4, \$4500 obo. 386-228-9149 Stanley

**3/1/1 SARATOGA HTS** development, Starke, approx. 1,200 sf on 1/4 acre, laundry rm w/d, shop, furn. or unfurn., fenced backyard w/above ground pool & utility shed. 904-964-7179 Schulz

**ETHAN ALLEN** love seat, 2-cushion, camel back, protective arm covers, pink floral print, exc cond, \$175. 3-piece oak wall unit; desk unit/lighted/2-door storage below; corner unit, purchased at Walker's Furniture in Gainesville. \$150. 352-473-4037 Clark

**1982 PROJECT BOAT**, 30', Wellcraft Scarab, new transom w/trailer, \$4,000 obo; 1994 30' Prowler, 5th wheel w/14' slide-out, good cond, \$5,000 obo. 386-972-5913 Hitchcock

**EXERCISE BIKE**, \$40; Portable Singer sewing machine, used once, \$50; Set of 8 Book of Life, like new, \$40; Set of 10 crystal goblets, never used, \$50. 352-468-1414 Sullivan  
**GREAT WHITE** automatic pool cleaner, scrubs & vacuums a 15" path, in pool once to demonstrate use. \$50. 352-495-2266 Hoffman

**9-PIECE COMPLETE** patio set w/swivel & rocking chairs, \$500; Golden Book collection, all 1st editions in very good cond, 403 books, \$571; 19 porcelain dolls, most in boxes w/certificates, \$190. 904-796-0056 Cassaro  
**TRAVEL TRAILER** 1985 Sunline 16', ltwt, exc towing, very clean, good tires, sleeps 4, shower, toilet, gas appliances, A/C, \$2,200 obo. 321-749-1003 Patterson

**FOUR ACRES**, close to High Springs & Lake City, adjacent to O'Leno State Park, fenced, landscaped & wooded, MH includes many upgrades, carport, \$59,900. 386-454-4033 French

**EXTENSION** Ladder, 12' to 24', aluminum, very good cond., \$70, North Gainesville. 352-376-7917 Varnes  
**CHRYSLER SEBRING** JXi Convertible 1996, very nice, 140,000 miles, 6 cylinder, 2.5L, very good cond., asking only \$1,900 obo. 386-496-8416 Cross  
**HALFMOON LAKE** near Melrose, 1 acre w/septic, zoned for mobile home or build, \$12,000. 407-619-9220 Bussell

**2009 TYM** tractor, loader, backhoe \$17,599; 12' 6" trailer, 5th wheel hitch, \$600 obo; 36 x20 black corrugated pipe, 8 concrete sluice pipes; misc. 4"-12" blue pipe, make offer; pool protector \$75 obo; Seasoned firewood \$50 level pickup load-no delivery. 352-473-2644 Hearth

**2006 SUZUKI** Boulevard C-50 Motorcycle, black frame, red rims, WWW tires, 34k miles, \$3,400. 386-659-2057 Campbell

**2 CEMETERY LOTS**, side by side on high hill, Keystone Heights Cemetery, paid \$1,000, sell for \$700. 352-481-4153 Weisner

**JET 2** Power chair. 904-966-2306 Allen

**MOVING SALE:** DWMH on West Lake \$49,000; 5 seat pedal boat, \$300; HughesNet satellite dish, \$150; oil paintings, numbered prints, record albums & collectibles. 386-684-6180 Robert

**DRAW-TITE** trailer hitch w/receiver & ball, w/factory wiring harness, fits 2008 Toyota Highlander & may fit up

to a 2013, \$75. 352-473-5887 Hileman

## RENTALS

**MELROSE**, beautiful 1 BR apt., includes utilities w/lawn maintenance, garbage pickup, water & more, must see w/country quiet setting, reduced to \$575/month, no pets, non-smoker. 352-475-3486 Hubbard

**ROOM FOR RENT**, \$250/month income & clean a must. 352-595-8685 Springer

**LAKE SANTA FE** cottage for rent, 2/1, w/d, yard service incl., beautiful view, sandy beach, boat lift, furnished, \$800/month. 352-468-2386 Moore

**VACATION RENTAL**, lovely Lake Ida, Interlachen, 3/2, dock, huge porch, swim, fish, boating, 3 days, \$450; 7 days, \$700. 904-669-4912 Watters  
**NC MOUNTAIN VACATION** cabin, enjoy fall color, close to attractions & outdoor activities, \$400/wk or \$70/night, 2-day min. 386-752-7860 Kolek  
**3/2 SWMH** in Starke on Clay Electric power, comfortable home on large lot, \$575/month, move-in requires first, last & security dep. 352-665-8067 Hanks

**PRIVATE ROOM**, private country home, senior preferred, Keystone/Starke area. 352-468-2435 or 352-478-6282 Armistead

**HORSESHOE BEACH**, Horseshoe Cove Condo #203, "Fisherman's Paradise" redfish, trout, scallops, offshore fishing, or just relaxing, boat dk, pool, covered pkgng, Daily, Wkly or Mthly rental, military and teacher discount. 352-498-2400 Thomas

**NC VACATION** 2/2 furnished home in beautiful North Carolina mountains, near Burnsville & close to the Blue Ridge Pkwy/Mt Mitchell area, call Jim. 828-682-9612 Chaney

## WANTED

**WILL PICK UP:** contents of sheds, rentals, foreclosures, storage spaces, garages, etc.; usable items only, no garbage please. 352-625-7371 Appleton

**USED LUMBER** or deck boards, treated, 1x6"x10'; 12' or 14' long, any qty. Will pick up. 904-284-7631 Foster  
**GUITARS**, old or new, Acoustic or electric, I am a collector & hobbyist. 386-295-1210 Barrett

**GAS FIREPLACE:** Anyone switch to electric and have a used, vent-free, natural gas, freestanding fireplace for sale? 386-497-5144 Kelley  
**FINISH MOWER** 48" or 60" finish mower suitable for use with Ford 2n, 386-659-2321 Piantanida  
**OLD STEEL** fuel tank, 8' round x 16"-20" or grain solo, 386-755-3465 DelBene