Ricky Davis, General Manager/CEO

State of the Co-op

We continue to work hard for you, our members

Last year, faced with the challenges of record increases for electricity generation, we were forced to raise rates an unprecedented six times.

In addition, supply chain disruptions and commodity price increases continued to impact our industry. Despite these challenges, I am extremely proud of how

our employees responded by delivering excellent customer service and maintaining the cooperative's financial and operational strength.

Clay Electric also saw extensive growth in 2022, adding 6,000 accounts billed from December 2021 to December 2022. We now serve more than 190,000 meters, but our core value of providing you — our members — with reliable and affordable electric service while providing excellent customer service has not changed.

In 1990, we eclipsed the 100,000 members mark, making the 200,000 mark a short leap away. We were proactive in preparing our workforce and infrastructure for growth and are able to accommodate the additional load.

You may have seen crews working on our infrastructure the past year. Significant work projects were completed in at least six substations to improve reliability and/or increase capacity.

Unfortunately, just like the weather, we cannot control or prepare for everything. Rising natural gas prices forced us to raise our rates numerous times in 2022. We work hard to maintain our costs and provide affordable electricity, but large increases in the cost of fuel to generate power made the rate change unavoidable. The good news is we began lowering our rates as soon as we were able to do so. We lowered them in December, January and April.

Our cost for 1,000 kWh of power remains among the lowest in the state, and as soon as the prices to generate power go down, so will the cost of our power. Remember, we're a not-for-profit cooperative, which means we provide service to you at cost. Many of you receive a Capital Credits refund credit or check every year. These refunds are a reflection of our not-for-profit status, and certainly a benefit of being served by a cooperative.

Speaking of member benefits, 2022 was our 11th year of providing you with the Co-op Connections Card program. As a co-op, we believe our commitment to you goes beyond power distribution. Our Connections Card program is a moneysaving tool we are proud to offer you.

We also continue to help hundreds of members a year with energy efficiency and conservation information. We offer free home energy surveys to all members to assist you with recommendations that can help you get the most out of your energy dollars. To help you make energy-efficient upgrades to your home, we provide rebates.

Beyond electricity, part of our mission is to improve the quality of life of our members and their communities. Operation Round Up, a program that generates and collects charitable donations that are used to benefit organizations in the co-op's service area, launched in October 2016. At the end of 2022, a little more than \$5.6 million had been distributed in the 14 counties we serve. Almost \$1 million was donated last year alone. Employees also put their own time and money toward many important causes.

These initiatives are important and allow us to continue to provide you the most affordable electricity, while also strengthening our communities through programs and services. We understand we cannot thrive unless you thrive, so we do all we can to make sure our community is strong.

We're honored you're a member of our cooperative and we have been able to power homes in our area since 1937. We look forward to your continued engagement in the coop and to having the privilege to serve you today, tomorrow and beyond.

How each dollar was spent



Financial*statements*

REVENUE AND EXPENSE STATEMENTS

| Years Ending December 31 | 2022 | 2021 |
|---|----------------|--------------------|
| REVENUES | | |
| Energy Sales | \$ 457,148,839 | \$ 356,434,376 |
| Other Electric Revenues | 11,200,275 | 9,747,405 |
| Total Operating Revenues | \$ 468,349,114 | \$ 366,181,781 |
| EXPENSES | | |
| Purchased Power | \$ 333,421,835 | \$ 249,630,524 |
| Transmission and Generation | 1,908,961 | 1,361,430 |
| Operations | 17,434,022 | 18,518,780 |
| Maintenance | 20,888,983 | 22,476,156 |
| Customer Accounting | 10,027,209 | 11,140,590 |
| Customer Service & Information | 2,747,436 | 3,211,052 |
| Administrative & General | 19,233,182 | 18,285,583 |
| Depreciation | 27,141,996 | 26,127,770 |
| Taxes | 1,219,933 | 1,129,203 |
| Interest | 16,117,226 | 15,628,587 |
| Other Deductions | 390,452 | 90,954 |
| | <u> </u> | |
| Total Expenses | \$ 450,531,235 | \$ 367,600,629 |
| MARGINS | | |
| Operating Margins | \$ 17,817,879 | \$ (1,418,848) |
| Non-Operating Margins | 598,546 | 672,222 |
| Capital Credits from Associated Organizations | 8,380,005 | 7,209,965 |
| Total Margins | \$ 26,796,430 | \$ 6,463,339 |
| | \$ 20,790,430 | φ <u>0,403,339</u> |
| BALANCE SHEETS | | |
| As of December 31 | 2022 | 2021 |
| ASSETS | | |
| Cash/Cash Equivalents | \$ 264,205 | \$ 276,598 |
| Investments | 124,076,758 | 117,270,643 |
| Accounts Receivable | 24,255,115 | 19,331,223 |
| Inventory | 22,858,534 | 15,198,855 |
| Other Current & Accrued Assets | 31,832,408 | 21,109,781 |
| Prepayments | 617,159 | 227,604 |
| Deferred Debits | 52,191,820 | 46,979,682 |
| Net Utility Plant | 606,004,040 | 581,573,162 |
| Total Assets | | |
| 10101 ASSEIS | \$862,100,039 | \$801,967,548 |
| LIABILITIES | | |

LIABILITIES Notes Payable \$ 364,826,213 \$ 343,827,974 Accounts Payable..... 55,704,608 32,124,835 Customer Deposits..... 12,931,835 13,001,705 Other Current & Accrued Liabilities..... 11,414,432 10,710,996 Deferred Credits & Miscellaneous Reserves 8,685,585 9,692,432 Total Liabilities..... \$ 453,562,673 \$ 409,357,942 MEMBER EQUITIES Membership Fees..... \$ 792,235 \$ 778,985 Accumulated Other Comprehensive Income..... 12,579,710 13,910,527 Capital Credits..... 395,166,421 377,920,094 Total Equities..... \$ 408,538,366 \$ 392,609,606 Total Liabilities and Equities..... 862,101,039 \$ 801,967,548 \$ YEAR-END STATISTICS 2022 2012 2021 Average Number of Members 105 050 107 066 102 520

| Receiving Service Per Month | . 165,058 | 187,066 | 183,532 | |
|---|-----------------|---------------|---------------|--|
| Total kWh Purchased by Cooperative Members | . 3,020,151,664 | 3,514,762,545 | 3,365,979,389 | |
| Average Monthly Residential kWh Usage | 1,141 | 1,195 | 1,175 | |
| Total kWh Purchased by Cooperative | . 3,153,344,104 | 3,666,124,402 | 3,518,980,014 | |
| Cost of Power Purchased by Cooperative | 246,089,811 | 335,330,795 | 249,630,524 | |
| Average Cost per kWh Purchased by Cooperative | 0780 | .0915 | 0.0709 | |
| Clay Peak Demand in Kilowatts (kW) | 819,455 | 889,004 | 845,206 | |
| Month of Clay Peak Demand | February | December | February | |
| | | | | |